

CAROLYN M.  
BAUER



SAN JOSE, CA 95123

April 2008 -Present

DHS/TSA employed as Lead  
Transportation Security Officer –  
certified in Behavior Detection.  
Terrorism Liaison –

1991 -present

Licensed Real Estate Mortgage  
Loan Agent/Salesperson –

Dec 2012 -Dec 2018

OGSD Board Trustee -6 years

Masters in Governance Certificate  
from CSBA

Homeland Security Associates  
Program -

TO: CLERK OF THE BOARD OF DIRECTORS  
SANTA CLARA VALLEY WATER DISTRICT  
5750 ALMADEN EXPRESSWAY., SAN JOSE CA. 95118

December 20, 2018

To Whom It May Concern;

I would like to be considered for the current vacancy position as a Director on the Public Facilities Financing Corporation, a nonprofit public benefit corporation under the Santa Clara Valley Water District.

I recently finished serving 6 years as a School Board Trustee where I completed a California School Board Association – Masters in Governance program and was one of five members overseeing an elementary school district of approximately 10,000 students and about a \$102,000,000.- budget not including the bond financing and issuing done for our facilities. During the 6 years we had a master facility plan done; started and completed many various improvements; issued, re-issued and refinanced bonds.

I have a background in mortgage loans and all though different in many areas, the financing and understanding of the various aspects helped me to understand bonds and issuances over the past 6 years. We worked with Caldwell, Flores and Winters and you may contact Khushroo Gheyara as a reference in addition to the Superintendent of our school district Jose Manzo, Oak Grove Elementary School District.

Currently, through my work at TSA under Dept. of Homeland Security, I have completed several online courses through American Pacific University in Homeland Security which covered all aspects of protecting our Nation's transportation systems and the homeland, including planning for manmade and natural disasters. We covered everything from studying the issues that happened during Hurricane Katrina including planning for before and after (and the good/mostly bad decisions at that time), the Oroville Dam crisis, and potential planning of several bombings. My background includes being trained as one of TSA's Terrorism Liaison Officers and Behavior Detection Officers which brings additional aspects to this position. I am passionate about giving back to our community and with my understanding the costs to tax payers and the needs for infrastructure improvement, I believe volunteering in this capacity would provide for a balanced approach in helping fulfill the mission for this PFFC.

Thank you for your consideration  
Carol M Bauer

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## Michele King

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**From:** Arvind B [REDACTED]  
**Sent:** Tuesday, November 20, 2018 9:17 AM  
**To:** Michele King  
**Subject:** Recruiting for DirectorPosition at Public Facilities Financing Corporation  
**Attachments:** arvindbResume.doc

Hi,  
Please consider me for this position and I am attaching my resume for the same

Thanks

Arvind  
[REDACTED]

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Dear neighbors, The Santa Clara Valley Water District is looking for a community member to fill a vacant director position on the Public Facilities Financing Corporation (PFFC) . The PFFC is a nonprofit public benefit corporation whose primary purpose is to provide assistance to the water district in financing the acquisition, construction and improvement of public buildings, works and equipment. The PFFC directors serve as volunteers and conduct Corporation business usually one to three times a year. Information packets can be obtained online at <https://bit.ly/2AESH3T>, via email [mking@valleywater.org](mailto:mking@valleywater.org), or in person at District Headquarters, 5700 Almaden Expressway, San Jose, California 95118. Interested parties should notify the Clerk of the Board of Directors in writing no later than 4 p.m. on Friday, Dec. 21. Please share this opportunity with your networks. Thanks in advance for your help. Sincerely, Nai Hsueh  
Director, District 5 Santa Clara Valley Water District Board of Directors

Public Facilities Financing Corporation | Santa Clara Valley Water  
[VALLEYWATER.ORG](http://VALLEYWATER.ORG)

# ARAVINDHAN BHUVARAGHAN (ARVIND) PMP, CISA, CSM

San Jose CA 95129 ♦

## Professional Experience

### ComTecInfo -Client Fortinet Sunnyvale

02/2018-05/2018

Business Program Management for implementing and Testing Oracle CDM (Customer Data Management) and EDQ (Enterprise Data Quality) (Both COTS) for multiple Business functions Data from SFDC and Forticare (home grown). Big Data of Customer base (Source of Truth)- Standardize. Address Verification , Dunn & Bradstreet. Running Customer Data Governance program with key stakeholders to improve, govern and use customer data across key business & ops teams. Improved Business ROI by streamlining customer data assets. Building new Customer Master MDM Solution to meet customer 360-degree objectives. Constantly renewing success metrics and other KPI's to measure key business trends. Manage UAT and Production cut over. Data load with Data modelling and analytics.

- Data cleansing, Strategy, Migration, UAT (Testing)

### Infosys

#### Diverse Technical Project & Program Management

01-2016- 12/2017

Overall Program Management- Scope, Schedule, Resource Management, Communications at all levels at various clients.(Agile/Scrum)

- Client – Utilities SFO/Walnut Creek DGIS - Program management, Networking Industry San Jose Program Manager, Networking Industry, Bay Area, Client Software Industry, Bay Area, Retail Web , Los Angeles) - Project Management, Financial, Denver) Global Program Manager - for Electrical division – GIS Mapping software integrated with SAP, Vendor Management
- Merger & acquisition (Consolidation of Applications) Business process standardization , Consolidation and Transformation. Overall program Management including : SFDC/Oracle integration (COTS), Sales Cloud (In Agile/Scrum mode), SOA (Fusion Middleware (Between EBS, SFDC and B2B), OBIEE/BI Sourcing from EBS, SFDC. Data migration (Strategy & execution)
- Risk Mitigation, Resource Management, Vendor Management, Project Planning and execution. Consolidated EBS (R12) implementation of combined companies (Financials, P2P, O2C Integration with SFDC, B2B with SOA, OBIEE). Data conversion – SFDC, EBS R12.
- ITGC & SOX for Financial application (Oracle EBiz) CRM (SFDC)
- Program management for new Revenue recognition integrating with internal systems and Vendor management. - Revpro 605 and 606 implementation.
- Oracle R12 Go Live migration and Support (Finance modules AR, AP, GL, OM, PO). Bank Integration, Tax Software Selection (Vertex/TaxJar/Sabrix).(Integration s to legacy website shopping)- E-Commerce platform (Integrated to R12 for Sales transactions, Channels, Credit card payments) (GL, P2P, O2C)-Data conversion – EBS R12, B2C web products integration.
- Global Program management of a large, multi year complex ORM, ERP R12, OBIEE BI analytics program with over 75 resources (On-Site and Off Shore). Risk mitigation and turn around.
- Communications and Schedule management, Off-shore & On-site resource management and budget-Technical Interfaces and extensions, Infrastructure (Hosting, PCI), Vendor Management, IT Compliance & risk assessment

### NTT-Data at Fortinet (High TechS Client, Sunnyvale) Project Governance and PMO setup.

05/2015 – 07/2015

Program Manager for new Oracle EBS 12.2 Implementation (Oracle EBS 12.2, Hyperion, RevPro, GRC, OID/OIM. All Integration and RICEF and Project Management. Migration of 2<sup>nd</sup> tier ERP (Great Plains) PMO Setup (Governance, Policies), AIM Methodology - Project Management of 3<sup>rd</sup> Party vendors (On Shore, Off Shore Model) – (W/F)

Organizational Change Management and SOX Compliance

### A10 Networks, Sr Director, Enterprise Information Management

06/2014-03/2015

The role is to grow the IT organization across diverse business functions and globally and provide continuous support. Oracle R12 EBS, Program /Project Management and people management of Business applications - (Agile/Scrum) & W/F

- Salesforce.com (SalesCloud & ServiceCloud), Workday HCM (Studio, Integration, Admin). Enhance all application integration, Business intelligence – OBIEE, ServiceCloud integration with Oracle R12, Jira.
- Data integration and migration.
- Support, Enhance Oracle R12, SFDC, Workday HRIS, Marketing (Marketo/SFDC), Product serialization in Supply chain
- Successfully Implemented SOX 404 Compliance for 2015.
- BI, Oracle R12 – Financials (Global), Supply Chain, P2P, O2C, Self Service (Integrated SFDC with R12, FF, PRM (Treehouse) & Jira,) RevPro, Adaptive Insight), Learning Management System Cornerstone implementation and integration with ERP & SFDC, Oracle R12 – Financials (Global), Supply Chain, P2P, O2C, Self Service (Integrated SFDC with R12, Financial Force -Professional Services (FFDC), HR Workday Interfaces and integration, RevPro, Adaptive Technologies, Bank Integration, Europe .
- Streamlined Quarter End Close support and process, retained talent, and hired talent
- Implemented NetIQ (user Provisioning) between Active Directory, Oracle R12, SFDC, Workday (Hire and, Changes, Termination), SFDC Integrated with Marketo, (All 3 COTS)Dell Boomi (Oracle – Service Support and Quote to Order), TreeHouse, CornerStone, FinancialForce, FFDC , ADP, Workday HRIS + Integrations, Shortening the Shipping and Financial close processes. Implementing Data warehouse/Business Intelligence and Analytics (OBIEE + UI Tool), Informatica.

### Blue Shield California – IT Project / Program Manager , San Francisco

03/2014-05/2014

Project/Program Management for Blue Shield in IT Project/Program Management discipline managing all aspects of Infrastructure (Upgrade), Implementation related projects with a view to modernizing and replacing legacy applications. –

- PlanView EPPM, StoneRiver (GL), TeamMate (SOX Compliance)

### Nimble Storage (Part Time)

#### SOX Project Manager – Compliance

03/2014-05/2014

Leading efforts to strategize SOX 404 certification for SFDC ITGC Controls, mitigation and auditing practice , SSAE16 (ITGC)

**Lab126 (Amazon), Cupertino - Program Manager**

10/2013 – 02/2014

Program and Project Management, Resource Management (Matrix), OBIEE Dashboards (Agile/Scrum)- Agile PLM (Upgrade, enhancements), OBIEE Oracle Business Intelligence Dash boards - (Agile/Scrum)

**Infoblox, Santa Clara**

**Director of IT, Applications (Project Manager) High Tech Mfg**

06/2011 – 04/2013

Reporting to CIO, leading a team of 15 members to implement new technology, Support current applications and lead 404 certifications for SOX (ITGC, GRC, SOD, Soc1) as well as expansion of Web technology. (Agile/Scrum) & W/F

- Enhance, Support, Integrate Oracle 11i, SFDC.
- Innovative approach to solving complex issues. . and leading by example.
- Implemented Drupal Content Management system (Community, Customer Support Portal, Corporate Website [www.infoblox.com](http://www.infoblox.com)) (Hosted on AWS, Linux, VMware) with complex integrations. ((Drupal, LAMP Stack, Hosting, SEO, Git, SVN) (Aquia hosting) (Using LAMP, JavaScript's, CSS, XML) – Corporate (Marketing), Support, Community technology upgrade. (Migrated from CMS Adobe CQ5)
- Hire, retain and mentor Technical and functional talent
- Evaluation, Vendor Selection and technical design - Oracle Ebiz (COTS) upgrade 11i (11.5.10 )to R12, Customer Support replacement, Licensing tool, RightNow-Oracle EBiz integration, Vertex Tax, Mobile apps(iOS, Android, Windows), Item serialization for tracking.
- Successfully implemented B2B with Contract manufacturer Flextronics (CIP) for Order Shipping (WebMethods, Hosting).
- Integrate applications using WebMethods - Oracle EBiz, SFDC, Jira, Learning Management (Rainmaker), Quote to Order, Reverse Logistics in ERP at EMEA, APAC depots from customer Support to shipment. Process Re-engineering (NPI, Manufacturing (Operations), Marketing, HR, Sales, Vertex Tax with 11i), Drupal with Oracle 11i, SharePoint, Wiki, Jira, GSA, In-house Revenue Recognition application, Led NPI program in collaboration with Engineering, Product Management and Marketing, SOX Compliance and security risk assessment (Applications), ServiceNow (Service desk/helpdesk) implementation for all business applications.
- Quote To cash Integration between SFDC and Oracle ERP Using Webmethods and Details (Transactions) between Apttus (CPQ) /SFDC and ERP 11i. Linux Administration.
- Corporate BI reporting – Tableau and data warehouse (Sales, Operations, Prod Marketing, Finance)
- Big Data analysis for Test Data on assembled products using Oracle DB and Tableau for failure analysis, Implemented SharePoint as corporate intranet moving away from legacy ColdFusion, Agile PLM and PQM implementation for Quality (Integrated with ERP (11i),
- Relocate, upgrade current Oracle infrastructure and high availability (Linux, Oracle 11G, RAC), SOX Compliance – 404 Certification for a new Public Company – ITGC Authoring & Testing, SSAE-16, SOD, GRC. SaaS compliance (SFDC)

**VISA Inc., Foster City, CA - Project Manager, Finance (IT PMO)**

04/2011 to 06/2011

Program and Project Management, Resource Management (Matrix), Resource, Risk, Status reporting, Budget, Schedule management -W/F directing the integration of technical activities - – Financial Applications Oracle EBiz

**Si-Bone, San Jose, CA – Consultant Business Applications Project management**

04/2011 to 06/2011

Enhance Order management, Financial, Reporting in QAD MFG/Pro ERP and CRM

**Gilead Sciences, CA - Project Manager, P2P, Program and Project Management, Resource Management (Matrix)**

10/2010 to 04/2011

Managing end to end of integration Invoice Scanning solution (Brainware) for Accounts Payable to be integrated with Procure to pay modules in Oracle EBS R12 (COTS)project. Implementation in US and Shared Service center in Cork, Ireland

**CISCO systems, California - Project Manager, Revenue**

06/2010 to 10/2010

o Managing end to end of a multi-year, complex, cross functional Revenue Recognition and deferral project. NG-CCRM, RAE

**Rainin Instruments, CA (Mettler Toledo), IT Manager, Business Apps Life Sciences (Instruments) Manufacturing**

03/2009 – 10/2010

**Hands on Project Management, IT application strategy, SOX, Application support and implementation - (Agile/Scrum) & W/F**

- Hands on, People Management and Project Management
- Managed a group of 4 Developers/Analyst (Budget, Head count, Projects, Support), IT Strategic Roadmap, SOX and BPM – Passed Internal Audit (404), 24 x 6 Support, enhancements Oracle Ebiz11.5.9 (COTS) – Financials – Manufacturing, (ISO 9000), Supply Chain and Process Improvements in Rainin, Japan, BI- Oracle DW & BIP (Sales, Revenue, Operations).Linux Admin.
- Integrated with Highjump (WMS), TaxWare, Lofware, EDI, FEDEX, UPS (Technical Integrations), Support for SalesLogix CRM, ADP, EquityEdge, HR, StreamServe, SOX, Migrated Oracle 11i to new Hardware for Oracle 11i (HP UNIX) - Evaluating and business case for Oracle 11i upgrade and also migration to SAP (Corporate), Streamlined and shortened the monthly close cycle for Finance

**CEPHEID, INC., CA - Director of IT, North America Life Sciences (Diagnostic) Manufacturing**

02/2008 – 10/2008

Managing all aspects of IT for North America and reporting to VP of IT in France- (Agile/Scrum)& W/F

- Investigated and recommended technologies for scalability and globalization including networks, infrastructures, VoIP systems, ERP, CRM, PDM, work-flow automation, intranet, and human resources (HR) IT. Created application roadmaps. New building move, upgrading countrywide VoIP
- Supported company's growth, evaluating and selection new ERP, mapping business processes and hiring and retaining, Achieved all management's objectives for entire year within 6 months, IT Strategy & Roadmap leading to new Tier 1 ERP (From QAD), Helpdesk & Outside Sales Support.
- Business Process Mapping – P2P, Hire2Retire, Quote2cash, Manufacturing, Cradle2Grave, compliance with SOX and FDA (21CFR Part 11), implementing complaints management system in US & Europe
- Infrastructure, Networking (LAN/WAN, VoIP) Business Continuity & DRP, Building move
- Support and enhancement of QAD/MFG Pro Manufacturing ERP/MRP system globally. (FDA Regulated). SmartComplaints (Pilgrim SmartSolve) for Complaint Management - SOX Compliance and security risk assessment (Overall) - Implement, Integrate and Support for SFDC (Salesforce.com), Agile PLM, QAD, TM1, ICIMs, K2, ADP, EquityEdge, Crystal Reports, Source code control (VSS-Microsoft)

**KYPHON, INC., Sunnyvale, California (Medtronic) Director of IT – Business Applications- Life Sciences (Medical Devices) Mfg**  
(acquired by Medtronic in 2007) **03/2005 –02/2008**

Scaled IT with company's growth - Retained all IT employees post-merger -Employee Self-Service, Bar-coding, Quality Compliance applications and SOX Compliance (Pre IPO) - (Agile/Scrum) & W/F

- Project Management & Change Management, User Workshop, Training Oracle Financials, Oracle HRIS, (COTS) Manufacturing, P2P, O2C, IExpenses, WMS - Evaluation, Negotiation & Implementation of Oracle 11.5.7 EBiz Suite in US & Europe - Full cycle implementation in US & Europe and ERP hosting. Oracle AIM methodology with Validation and SOX Compliance. Focus on end customer, employee productivity and innovation. Data migration and integration.
- FDA Compliance, 3rd Party hosting & management, led strategic M&A Integrated IT organization following merger with Medtronic; included SAP R3, PeopleSoft HRIS, FMB, SCM, SM, PT modules, and RICEF. Linux Administration
- World-wide support for ERP (QAD Mfg/Pro) - SOX Compliance - Implemented FDA compliance and mandated applications such as Pilgrim (5 modules – Smart-Docs, Train, Complaint, CAPA, Audit), Siebel CTMS and EDC (Electronic Data Capture) - Microsoft Technologies – SharePoint, IIS, SQL, K2 Workflow for HR & Compliance, In-house
- CRM (SalesLogix) for Case entry & Sales Support (.Net), Company-wide Microsoft Project Server Rollout – Financial Applications - Cognos BI for FPA reporting, Sabrix Tax Application integration with ERP(s), Source code control (Visual Source Safe-Microsoft)

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**Additional professional experience: - Terayon Communications, Santa Clara, (JDEdwards, BizTalk), Bechtel (Oracle 11i upgrade, GE Medicals France (Oracle11i Upgrade-COTS), Allied Telesyn (Qad Development), Santa Cruz Operations (Qad developer)**

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**EDUCATION Bachelor of Technology: Chemical Engineering**, Regional Engineering College, Trichy, India

**Certification in Project Management**, University of California at Santa Cruz, Santa Cruz, California

**CERTIFICATIONS & MEMBERSHIPS PMP (2009), CISA (2009), CSM (Agile Scrum) (2011) - Member of PMI, ISACA, ACM- Association of Computing Machinery, APICS**

**November 24, 2018**

Clerk of the Board of Directors of the  
Santa Clara Valley Water District  
5750 Almaden Expressway  
San Jose, CA  
95118

I am writing to you regarding the *Notice of Intent to Fill Vacancy on Board of Directors of the Public Facilities Financing Corporation*. I believe I am an excellent candidate to fill this role, as I bring the necessary skill sets, capabilities and energy to provide the leadership needed, and the impact desired, for this role.

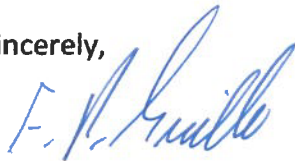
I have over 30 years of increasing responsibilities in business, including my recent roles as CEO of small, publicly traded medical device companies. In addition, my background includes extensive experience in mergers and acquisitions, public company financing, and corporate strategy, marketing and planning. I have a deep understanding of the US capital markets, due to my experience working for large public companies, as well as my more recent experience as CEO of two publicly traded small companies, which have accessed the capital markets extensively. These financings have included both debt and equity financings.

Early in my career, I spent seven years as a management consultant, including projects for Dow Chemical in the water purification and power generation industries. These projects provided me with a deep interest in the sources and uses of water in our communities, an interest I still hold.

In each of these companies, I have provided leadership and direction to diverse groups of people, provided leadership and strategy for diverse product lines for diverse therapies, and am eager to apply my skills and bring value to the Santa Clara Valley Water District as well.

I have attached a copy of a recent resume for your review.

Sincerely,



Frank Grillo





**PROFESSIONAL  
EXPERIENCE**

- June, 2018 – Present **AirXpanders, Inc.** **San Jose, CA**  
*President, CEO*
- Recruited by Board of Directors to replace recently terminated CEO for publicly traded medical device start-up (tissue expanders for post-mastectomy breast reconstruction) in severe operational and financial distress
  - Reduced staff by 20%, while building and restructuring US sales force
  - Raised \$15 million in equity financing in first three months in role
  - Grew US revenue in first fiscal quarter in role
- October, 2014 – November, 2017 **MRI Interventions, Inc.** **Irvine, CA**  
*President, CEO*
- Joined early stage, publicly traded, commercial stage company as President, became CEO and member of the Board of Directors on January 1, 2015
  - Company manufactures, markets and sells the ClearPoint<sup>®</sup> System, a set of navigation products and software designed to transform minimally invasive neurosurgery by enabling real-time MRI guidance during surgery
  - Increased revenue three-fold to over \$2 million per quarter
  - Cut operating cash burn from over \$2.5 million per quarter to \$1.4 million per quarter via combination of revenue growth and headcount/expense reductions
  - Refocused the company on neurosurgical opportunities, while streamlining multiple offices and remote employee locations. Expanded procedural focus based on new, emerging procedures in need of highly accurate, neuro navigation technology.
  - Developed strategic partnerships in the neurological drug delivery market, by establishing our capability and the necessity of MRI guidance to enable infusion of drugs directly into the brain
  - Raised over \$30 million in four rounds of new equity to continue driving the growth of the company
  - Renegotiated several tranches of debt with strategic and financial debt holders
- August, 2008 – September, 2014 **Intuitive Surgical, Inc.** **Sunnyvale, CA**  
*Vice President, Marketing and New Business Development*
- Responsible for recruiting, overseeing and developing team of 60+ marketing professionals for this maker of the da Vinci<sup>®</sup> Surgical System (Revenue of \$2.27 billion in 2013). Team more than doubled in size, while revenues tripled for the company, during my tenure
  - Responsible for marketing strategy, key upstream and downstream marketing programs throughout the US; dotted line responsibility for Europe and Asia downstream marketing activities
  - Oversaw all product launches, worldwide. Launched two new systems, several new advanced instruments and technologies, multiple accessory products, a surgical simulator, as well as several OUS launches
  - Organized function to drive both procedural adoption and capital marketing. Drove adoption curves in urology, gynecology, thoracic and general surgery.
  - Responsible for specialty cardiac sales and marketing team
  - Oversee acquisition, licensing, co-development and strategic supply agreement activity. Multiple license, development and IP acquisition deals closed
  - Worked closely with VP's of R&D, Clinical, Regulatory, Government Affairs, Sales, Service, Asia and Europe.



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|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|
| February, 2006<br>– June, 2008 | <b>Kyphon Inc.</b> (Acquired by Medtronic, Inc. November 2, 2007)<br><i>Vice President, Marketing and Business Development</i><br>Recruited to Kyphon as VP of Strategy and Business Development; within first year, also assumed responsibility for US Marketing organization. <ul style="list-style-type: none"> <li>Managed approximately 35 marketing professionals in headquarters location, plus 6 field marketing professionals</li> <li>Drove upstream (concept through launch) and downstream (post launch) marketing activities for \$400 million + US based business</li> <li>Key member of team involved in acquisition of St. Francis Medical Technologies for a total of \$725 million (\$525 mm initial payment plus a \$200 million earn out); acquisition of certain assets of Disc-O-Tech, an Israeli spine technology company; and sale of Kyphon Inc. to Medtronic Inc. for \$4.2 billion.</li> <li>Led equity investment in N-Spine Inc., a small spine start-up</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Sunnyvale, CA                                 |
| 1996 – 2006                    | <b>Boston Scientific Corporation</b><br><i>Vice President, Marketing, Women's Health, Urology/Gynecology Division</i><br>Promoted to a key role in the Urology/Gynecology Division of Boston Scientific, a leader in the medical device industry. Chartered to drive growth in the field of interventional gynecology through organic and acquired products. <ul style="list-style-type: none"> <li>Drove growth in business from \$12.7 million in 1999 to 2006 revenue of \$95 million+. 90%+ of 2006 revenue was from products developed / acquired and launched during my tenure as VP Marketing.</li> <li>Managed international launches of several product lines, including four procedures/products for the treatment of female incontinence and two products for pelvic floor dysfunction</li> <li>Key team member for acquisition of a PMA device for the treatment of Abnormal Uterine Bleeding.</li> </ul><br><i>Director, New Business Development</i><br>Responsible for New Business Development activities across the cardiovascular, peripheral vascular, drug delivery, interventional radiology and electrophysiological divisions of Boston Scientific. Includes initiating, evaluating, negotiating and closing acquisition, minority equity purchase, licensing, distribution, supply and development deals. <ul style="list-style-type: none"> <li>Major deals closed include two equity/license deals, two technology acquisitions (one asset deal, one stock for stock), several supply agreements including re-negotiation of a North American distribution agreement with a Japanese partner, and several research and license agreements.</li> <li>Lead negotiator and business representative on key drug coated stent license covering the use of locally delivered paclitaxel and additional intellectual property assets. Basis of nearly <b>\$10 billion</b> in cumulative drug coated stent sales worldwide for Boston Scientific (Taxus<sup>R</sup> drug coated stent).</li> </ul> | <b>Natick, MA</b><br>2000 - 2006              |
| 1993 - 1996                    | <b>Corporate Decisions, Inc., (CDI)</b><br><i>Engagement Manager</i><br><ul style="list-style-type: none"> <li>Responsible for selling, leading and managing consulting engagements for strategy consulting firm specializing in revenue growth.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Boston, MA                                    |
| 1989 - 1993                    | <b>Pittiglio Rabin Todd and McGrath (PRTM)</b><br><ul style="list-style-type: none"> <li>Responsible for consulting engagements specializing in operations and new product development</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Weston, MA                                    |
| 1984 -1987                     | <b>Nashua Corporation</b><br><i>Production Engineer, Computer Products Division</i><br><ul style="list-style-type: none"> <li>Started as third shift engineer six days a week; promoted up to first shift over two years</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Merrimack, NH                                 |
| <b>EDUCATION</b>               | <b>J.L. Kellogg Graduate School of Management, Northwestern University, MBA, 1989</b><br><ul style="list-style-type: none"> <li>Concentrations in Finance, Marketing, and Operations</li> </ul><br><b>Tufts University, Bachelor of Science, Chemical Engineering, 1984</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Evanston, IL</b><br><br><b>Medford, MA</b> |

## Michele King

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**From:** Mousumi Medhi [REDACTED]  
**Sent:** Tuesday, November 20, 2018 9:56 AM  
**To:** Michele King  
**Subject:** Inquiry for Director position in PFFC  
**Attachments:** Mousumi-Medhi-Resume.pdf

Hi,

I read about a vacancy for a Director position in PFFC in NextDoor. The opportunity is of interest to me and I would like to know more.

I am a resident of West San Jose and MBA(Human Resources) along with a MA in Sociology. I have 9 years of work experience in India and am looking for exciting leadership roles in non profits.

I would like to know more about the job description and the process to apply for the position. Please find attached my resume for your reference.

Thanks and Regards,  
Mousumi Medhi  
[REDACTED]

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# MOUSUMI MEDHI

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San Jose, California 95129 ♦

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## PROFESSIONAL SUMMARY

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Experienced Project Manager focused on maximizing quality, performance and results in the education and skill development segment. Strategic thinker and decisive manager with 9 years' experience.

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## SKILLS

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- Project management
- Event management
- Recruitment
- Customer management
- Translation and Dubbing
- Content creation
- Audio-video recording/ editing
- MS Office, LaTeX, Tally

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## WORK EXPERIENCE

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### **Project Manager, Spoken Tutorial Project, IIT Bombay, Mumbai, India, since 01/2013**

- Created content cum audio-video tutorials on open source software
- Recruited 35 professionals for content development
- Coordinated and led a team of 35 professionals for translation and dubbing of tutorials in Indian languages
- Built partnerships with educational associations for increasing outreach
- Organised open source software workshops across India

### **Program Associate, IIT Bombay Alumni Association – Mumbai, India, 03/2012 to 11/2012,**

- Responsible for marketing and soliciting subscriptions for IIT Bombay magazine
- Coordinated with alumni chapters globally for reunion activities
- Assisted in event planning and execution of different programs for alumni

### **Human Resource Executive-Recruitment, ICAN BPO Pvt Ltd – Navi Mumbai, India, 11/2011 to 02/2012**

- Recruited 30 professionals in technical and business teams
- Organised new employee orientation sessions

### **Business Development Executive, FINPLAN Thane, India, 02/2011 to 10/2011**

- Executed calling campaigns targeting prospective customer
- Interacted with corporate for students' placements at FINPLAN
- Organised marketing event to promote FINPLAN

**Admission Counsellor, Global Education Centre – Thane, India, 09/2009 to 02/2011**

- Assessed student interests and recommended suitable educational programs
- Reviewed admissions applications and evaluated student credentials

**Computer Teacher, Kendriya Vidyalaya School – Nagaon, India, 01/2010 to 03/2010**

- Developed students' computer and technology skills through demonstrations
- Improved student participation in the classroom through integration of creative role-playing exercises

**Teacher, G. D. Public School – Nagaon, India, 04/2009 to 11/2009**

- Created and taught engaging math lessons and activities
- Met regularly with parents and guardians to discuss children's progress

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## ENTREPRENEURSHIP EXPERIENCE

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**Co-Founder, Honeycomb Inventions - Mumbai, India, 10/2017 to 09/2018**

- Developed the business plan for a IoT based solution for improving energy efficiency in healthcare centres
- Conducted pilots in three healthcare centres in India
- Raised \$10,000 through the Powered program, a a startup cohort program for women in energy

**Co-Founder, ShopCrop – Mumbai, India, 01/2015 to 12/2016**

- Developed business plan to sustain farmers by procuring and marketing their organic perishable products
- Expanded the team and executed 2 Pilots in Mumbai, India

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## EDUCATION

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MBA (Human Resource), 2014

**Institute Of Technology And Management - Mumbai, India**

B.Sc (Hons. Chemistry), 2009

**Gauhati University - Guwahati, India**

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## ADDITIONAL ACHIEVEMENTS

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- Selected nationally for participation in Powered, a startup cohort program conducted by Shell Foundation and Zone Startups, India to promote women in energy
- Participated in Project Management Professionals (PMP) training program, India
- Completed Diploma in Software Engineering, NIIT, India
- Awarded Certificate in Intellectual Property Rights, IIT Bombay, India
- Completed certificate course in Chinese Language, IIT Bombay, India
- Selected for Leadership Training Program by Capita3, MN, USA