

November 3, 2017

Les Layng  
Santa Clara Valley Water District  
5750 Almaden Expy  
San Jose, CA 95123

Re: Quotation for Vaki Riverwatcher installation and training.

FISHBIO has served as the sole provider of the Vaki Riverwatcher in North America since 2010. Based upon communications with Les Layng (Santa Clara Valley Water District, SCVWD) and other SCVWD staff a quotation has been prepared for the installation and training of the Vaki Riverwatcher Camera System's (Riverwatcher) that SCVWD purchased. The total cost for the activities identified in this quotation is **\$46,920**. A detailed summary of the budget is provided below.

Item Description	Estimated Costs
Coyote Creek Fishway Riverwatcher Installation and Training <ul style="list-style-type: none"><li>• Design and Fabrication of Installation Components</li><li>• Installation of Riverwatcher utilizing fabrication components</li><li>• Riverwatcher Training</li></ul>	\$24,980
Stevens Creek Denil Ladder Riverwatcher Installation and Training <ul style="list-style-type: none"><li>• Design and Fabrication of Installation Components</li><li>• Installation of Riverwatcher utilizing fabrication components</li><li>• Riverwatcher Training</li><li>• Installation of solar power system components and Riverwatcher security box</li></ul>	\$11,940
Optional Expenditures for installation/modification services <ul style="list-style-type: none"><li>• Contingency budget for any potential necessary deviations to the Riverwatcher installation plans</li></ul>	\$10,000
<b>Total</b>	<b>\$46,920</b>

FISHBIO plans to design and fabricate installation components necessary for the installation of a Vaki Riverwatcher Camera System at the Coyote Creek Fishway and the Stevens Creek Denil Fish Ladder.

FISHBIO will generate some for a structure that drops into the lower two pools of the Coyote Creek Fishway. The Riverwatcher will be installed into the drop-in structure with the ability to access the Riverwatcher for cleaning. This site has direct a/c power and FISHBIO will establish power connectivity to the Riverwatcher.

FISHBIO will generate drawings for a structure that houses the Riverwatcher in river equipment securely and attaches to the upstream end of the Stevens Creek Denil Fish Ladder. FISHBIO will purchase the necessary solar electrical system components, fabricate installation components, and install the system to power the Riverwatcher.

fishbio.com

**Oakdale Office**  
1617 S. Yosemite Ave.  
Oakdale, CA 95361  
PH: (209) 847-6300  
FAX: (209) 847-1925

**Chico Office**  
180 East 4th Street, Suite 160  
Chico, CA 95928  
PH: (530) 892-9686  
FAX: (530) 892-9860

**Laos Office**  
Ban Phonesavanh Nuea  
Unit 18, Dongpaina Road  
Vientiane Capital, Lao PDR  
PH: +(856) 20-2999-3276

FISHBIO will pour a concrete pad that is sufficient for the Riverwatcher security job box and for the inset of a solar panel power pole.

Sincerely,



Ryan Cuthbert