

Valley Water and PS Creations Grant

(Second Extension Request)

To: Valley Water

Date: March 29, 2021

From: Stephen Zoeller, PS Creations

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Valley Water has extended us, PS Creations, this grant to determine exactly how much water and energy PLATESCRAPE saves a commercial kitchen. Due to PLATESCRAPE being a restaurant dishwashing product our ability to generate meaningful results relies of having consistent traffic at a given test location. As of the writing of this letter on March 29<sup>th</sup>, 2021, Santa Clara County has recently entered the Orange Tier. This means indoor dining at a maximum 50% capacity or 200 people, whichever is fewer. The next tier, Yellow Tier restaurants are still restricted to 50% capacity they are just not subject to have under 200 people.

Besides the government orders business operators are hesitant to allow third parties into their kitchens and some corporations have issued guidelines forbidding unnecessary visitors, sales reps, and distributors to minimize risk.

We believe our second extension request is under criteria:

B, grantee's progress in completing the scope and reasons why;

C, whether grantee has human and financial resources to complete the scope in the extended time;

D, whether such extension is in the best interest of the district

Criteria B:

Given the circumstances we have been unable to make any progress on the grant since Covid19 started spreading throughout the area. We are requesting an 18-month extension. Dr. Fauci recently indicated that we should be back to a relative "normal" in late 2021 or early 2022. If this is the case we should have ample to to submit our Final Report before the requested deadline of April 1<sup>st</sup>, 2023. We hope that we will have this finished before then, but this gives us a good buffer incase further lockdowns or restrictions are necessary.

Criteria C:

We recently sold a minority stake of the company and formed a strategic partnership with our brush manufacturer. Along with the capital infusion we have just hired our first employee! We are well equipped to finish the grant and are just patiently waiting on restaurant restrictions to ease.

Criteria D:

Santa Clara, California, and the nation will really benefit from the completion of this grant. The single location we have collected data from showed water savings of 26%. This data will prove to businesses and governments alike of the huge water and energy savings generated from our simple PLATESCRAPE.

We hope you consider our extension request.

Sincerely,

Stephen Zoeller

Funding Program:

Santa Clara Valley Water District (Safe, Clean Water and Natural Flood Protection Program)

Project Name:

2018 Safe, Clean Water Priority A Grant Agreement

## APPENDIX B

### PROJECT SCHEDULE AND BUDGET

(Replace with Project information)

A. Project Schedule shall include the following:

1. List of tasks consistent with Project Scope
2. Project start date
3. Project end date (no later than April 1, 2023)
4. Start and end dates for each task
5. Estimated cost for each task
6. Estimated costs for quarterly report, draft final report, and final report

B. Suggested Format

Task#	Task Description	Planned Task Start Date	Planned Task End Date	Total Task Cost Estimate	Grant Funding Requested
1	Manufacture 12 PlateScrapes	6/30/2018	8/1/2018	\$3,000	\$0
2	Develop Participation Agreements	6/30/2018	8/1/2018	\$3,000	\$0
3	Experiment Site Selection	7/1/2018	4/19/2022	\$8,000	\$0
4	Establish Test Methodology	7/15/2019	8/1/2018	\$1,440	\$1,440
5	Test Training and Setup	8/18/2018	10/20/2023	\$11,400	\$5,400
6	Test Subject Fee	8/18/2018	10/28/2023	\$15,000	\$15,000
7	Test Technician Fee	8/18/2018	10/28/2023	\$8,352	\$8,352
8	Data Analysis	5/1/2019	4/1/2023	\$10,200	\$0
11	Quarterly Reports	Quarterly	4/1/2023	\$0	\$0
12	Draft Final Report	5/1/2019	3/1/2023	\$0	\$0
13	Final Report	5/1/2019	4/1/2023	\$0	\$0
	Total			\$60,392	\$30,192

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